ANDHRA PRADESH STATE COUNCIL OF HIGHER EDUCATION

(A Statutory body of the Government of Andhra Pradesh)

PROGRAMME: THREE-YEAR B Com

(General and Computer Application)

DOMAIN SUBJECT

COMMERCE

CORE COURSES

(With Learning Outcomes, Unit-wise Syllabus, References, Co-curricular Activities & Model Q.P.)

for Fifteen Courses of 1, 2, 3 & 4 Semesters)
(To be Implemented from 2020-21 Academic Year)

SUBJECT EXPERTS

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ANDHRA PRADESH STATE COUNCIL OF HIGHER EDUCATION

(A Statutory body of the Government of Andhra Pradesh)

CBCS – UG SYLLABUS SUBJECT REVIEW COMMITTEE

(To be implemented from the Academic Year 2020-21)

PROGRAMME: Three-Year BCom(General and Computer Applications)

Domain Subject: Commerce

(Syllabus with Outcomes, Co-curricular Activities, References for Fifteen Courses of 1, 2, 3 & 4 Semesters)

<u>Structure of COMMERCE Syllabus under CBCS for 3-year B Com Programme (with domain subject covered during the first 4 Semesters with 15 Courses)</u>

Sl. No	Code	Sem	Courses	Name of Course (Each Course consists 5 Units with each Unit having 12 hours of class-work)	Hours/ Week	Credits	Marks	
							Mid Sem	Sem End
1		I	1A	Fundamentals of Accounting (Gen & CA)	5	4	25	75
2		I	1B	Business Organization and Management (Gen & CA)	5	4	25	75
3		I	1C	Business Environment (Gen)/ Information Technology (CA)	5	4	25	75
4		II	2A	Financial Accounting (Gen & CA)	5	4	25	75
5		II	2B	Business Economics (Gen & CA)	5	4	25	75
6		II	2C	Banking Theory & Practice (Gen) / E-commerce and Web Designing (CA)	5	4	25	75
7		III	3A	Advanced Accounting (Gen & CA)	5	4	25	75
8		III	3B	Business Statistics (Gen & CA)	5	4	25	75
9		III	3C	Marketing (Gen)/ Programming with C & C++ (CA)	5	4	25	75
10		IV	4A	Corporate Accounting (Gen & CA)	5	4	25	75
11		IV	4B	Cost and Management Accounting (Gen & CA)	5	4	25	75
12		IV	4C	Income Tax (Gen & CA)	5	4	25	75
13		IV	4D	Business Laws (Gen & CA)	5	4	25	75
14		IV	4E	Auditing (Gen &CA)	5	4	25	75
15		IV	4F	Goods and Service Tax (Gen)/ Data Base Management System (CA)	5	4	25	75
Total					75	60	375	1125

(Gen &CA) B Com (General) and B Com (Computer Applications)

PROGRAMME: THREE-YEAR B Com

(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch)

I Year B Com (Gen & CA)–Semester – I

Course 1A: Fundamentals of Accounting

Learning Outcomes:

At the end of the course, the student will able to

- ➤ Identify transactions and events that need to be recorded in the books of accounts.
- ➤ Equip with the knowledge of accounting process and preparation of final accounts of sole trader.
- ➤ Develop the skill of recording financial transactions and preparation of reports in accordance with GAAP.
- Analyze the difference between cash book and pass book in terms of balance and make reconciliation.
- > Critically examine the balance sheets of a sole trader for different accounting periods.
- > Design new accounting formulas & principles for business organisations.

Syllabus:

Unit-I – Introduction

Need for Accounting – Definition – Objectives, – Accounting Concepts and Conventions – GAAP - Accounting Cycle - Classification of Accounts and its Rules – Book Keeping and Accounting - Double Entry Book-Keeping - Journalizing - Posting to Ledgers, Balancing of Ledger Accounts (including Problems).

Unit-II: Subsidiary Books:

Types of Subsidiary Books - Cash Book, Three-column Cash Book- Petty Cash Book (including Problems).

Unit-III: Trial Balance and Rectification of Errors:

Preparation of Trial balance - Errors - Meaning - Types of Errors - Rectification of Errors - Suspense Account (including Problems)

Unit-IV: Bank Reconciliation Statement:

Need for Bank Reconciliation - Reasons for Difference between Cash Book and Pass Book Balances- Preparation of Bank Reconciliation Statement - Problems on both Favourable and Unfavourable Balance (including Problems).

Unit -V: Final Accounts:

Preparation of Final Accounts: Trading account – Profit and Loss account – Balance Sheet – Final Accounts with Adjustments (including Problems).

References:

- Ranganatham G and Venkataramanaiah, Fundamentals of Accounting, S Chand Publications
- 2. T.S. Reddy& A. Murthy, Financial Accounting, Margham Publications
- 3. S N Maheswari and SK Maheswari, Financial Accounting, Vikas Publications
- 4. R L Gupta & V K Gupta, Principles and Practice of Accounting, Sultan Chand & Sons
- 5. S.P. Jain & K.L Narang, Accountancy-I, Kalyani Publishers
- 6. Tulasian, Accountancy -I, Tata McGraw Hill Co.
- 7. V.K. Goyal, Financial Accounting, Excel Books
- 8. K. Arunjothi, Fundamentals of Accounting; Maruthi Publications
- 9. Prof E Chandraiah: Financial Accounting Seven Hills International Publishers

Suggested Co-Curricular Activities:

- ♦ Bridge Course for Non-commerce Students
- ♦ Practice of Terminology of Accounting
- ♦ Quiz, Word Scramble
- ♦ Co-operative learning
- ♦ Seminar
- ♦ Co-operative learning
- ♦ Problem Solving Exercises
- ♦ Matching, Mismatch
- ♦ Creation of Trial Balance
- ♦ Visit a firm (Individual and Group)
- ♦ Survey on sole proprietorship and prepare final accounts of concern
- Group Discussions on problems relating to topics covered in syllabus
- ♦ Examinations (Scheduled and surprise tests)
- Any similar activities with imaginative thinking beyond the prescribed syllabus

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) I Year B Com (Gen & CA) – Semester – I

Course 1B: Business Organization and Management

Learning Outcomes:

At the end of the course, the student will be able to

- > Understand different forms of business organizations.
- Comprehend the nature of Joint Stock Company and formalities to promote a Company.
- ➤ Describe the Social Responsibility of Business towards the society.
- ➤ Critically examine the various organizations of the business firms and judge the best among them.
- ➤ Design and plan to register a business firm. Prepare different documents to register a company at his own.
- ➤ Articulate new models of business organizations.

Syllabus:

Unit-I –Introduction Concepts of Business, Trade, Industry and Commerce: Business – Meaning, Definition, Features and Functions of Business - Trade Classification – Aids to Trade – Industry Classification and Commerce - Factors Influencing the Choice of Suitable form of Organisation

Unit –II– Forms of Business Organizations: Features, Merits and Demerits of Sole Proprietor Ship and Partnership Business - Features Merits and Demits of Joint Stock Companies - Public Sector Enterprises (PSEs) - Multinational Corporations (MNCs)- Differences between Private Limited Public Limited Company

Unit-III -Company Incorporation: Preparation of Important Documents for Incorporation of Company - Certificate of Incorporation and Certificate of Commencement of Business - Contents of Memorandum and Articles of Association - Contents of Prospectus

Unit-IV- Management: Meaning Characteristics - Fayol's 14 Principles of Management - Administration Vs Management - Levels of Management

Unit-V-Functions of Management: Different Functions of Management - Meaning – Definition – Characteristics Merits and Demits of Planning - Principles of Organisation – Line and staff of Organisation

Reference Books:

- 1. Industrial Organization and Management, C.B.Guptha, Sultan Chand.
- 2. Business Organization C.D.Balaji and G. Prasad, Margham Publications, Chennai.
- 3. Business Organization R.K.Sharma and Shashi K Gupta, Kalyani Publications.
- 4. Business Organization & Management: Sharma Shashi K. Gupta, Kalyani Publishers
- 5. Business Organization & Management: C.R. Basu, Tata McGraw Hill
- 6. Business Organization & Management: M.C. Shukla S. Chand,
- 7. Business Organisation and Management, Dr. Neeru Vasishth, Tax Mann Publications.
- 8. Business Organisation and Management, Dr B E V L Naidu, Seven Hills International Publishers, Hyderabad

- ★ Student Seminars, Debates
- * Quiz Programmes
- * Assignments
- * Co-operative learning
- * Individual / Group Field Studies
- * Group Discussions on problems relating to topics covered by syllabus
- * Collecting prospectus of different companies through media
- * Collection of news reports and maintaining a record of paper-cuttings relating to topics covered in syllabus
- * Talk on current affairs about business, industry etc.
- * Simple project work on development of Certificate of Incorporation, Prospectus and Certificate of commencement of business
- * Biography of well-known management thinkers and managers of gigantic companies
- * Examinations (Scheduled and surprise tests)

(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) I Year B Com (Gen & CA)– Semester – I

Course 1C: Business Environment

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understand the concept of business environment.
- ➤ Define Internal and External elements affecting business environment.
- Explain the economic trends and its effect on Government policies.
- Critically examine the recent developments in economic and business policies of the Government.
- > Evaluate and judge the best business policies in Indian business environment.
- ➤ Develop the new ideas for creating good business environment.

SYLLABUS:

Unit–I: Overview of Business Environment: Business Environment – Meaning – Characteristics – Scope -Macro and Micro Dimensions of Business Environment - Environmental Analysis.

Unit – II: Economic Environment: Economic Environment – Nature of the Economy – Structure of Economy – Economic Policies & Planning the Economic Condition – NITI Ayog – National Development Council – Five Year Plans

Unit–III: Economic Policies: Economic Reforms and New Economic Policy – New Industrial Policy – Competition Law – Fiscal Policy – Objectives and Limitations – Monetary Policy and RBI

Unit – IV: Social, Political and Legal Environment: Concept of Social Responsibility of Business towards Stakeholders - Demonetisation, GST and their Impact - Political Stability - Legal Changes.

Unit–V: Global Environment : Globalization – Meaning – Role of WTO – WTO Functions -IBRD– Trade Blocks, BRICS, SAARC, ASEAN in Globalisation

Suggested Readings:

- 1. K. Aswathappa: Essentials of Business Environment, Himalaya Publishing House
- 2. Francis Cherunilam: Business Environment, Himalaya Publishing House
- 3. Dr S Sankaran: : Business Environment, Margham Publications
- 4. S.K. Mishra and V.K. Puri: Economic Environment of Business, HPH
- 5. Rosy Joshi and Sangam Kapoor : Business Environment, Kalyanai Publications
- 6. A C Fernando: Business Environment, Pearson
- 7. Dr V Murali Krishna, Business Environment, Spectrum Publications
- 8. Namitha Gopal, Business Environment, McGraw Hill

- ♦ Seminar on overview of business environment
- ♦ Debate on micro v/s macro dimensions of business environment
- ♦ Co-operative learning
- ♦ Seminar on Monetary policies of RBI
- Debate on social, political and legal environment
- Group Discussions on Global environment and its impact on business
- ◆ To learn about NITI Ayog and National Development Council
- Seminars on Economic policies like New Industrial policy, Fiscal policy etc.
- ◆ Reports on WTO, BRICS, SAARC etc.
- ♦ Examinations (Scheduled and surprise tests) on all units

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) I Year B Com (Gen & CA)– Semester – II

Course 2A: Financial Accounting

Learning Outcomes:

At the end of the course the student will able to;

- ➤ Understand the concept of consignment and learn the accounting treatment of the various aspects of consignment.
- ➤ Analyze the accounting process and preparation of accounts in consignment and joint venture.
- ➤ Distinguish Joint Venture and Partnership and to learn the methods of maintaining records under Joint Venture.
- ➤ Determine the useful life and value of the depreciable assets and maintenance of Reserves in business entities.
- > Design an accounting system for different models of businesses at his own using the principles of existing accounting system.

Syllabus

Unit-I: Depreciation: Meaning and Causes of Depreciation - Methods of Depreciation: Straight Line – Written Down Value –Annuity and Depletion Method (including Problems).

Unit-II: Provisions and Reserves: Meaning – Provision vs. Reserve – Preparation of Bad Debts Account – Provision for Bad and Doubtful Debts – Provision for Discount on Debtors – Provision for Discount on Creditors - Repairs and Renewals Reserve A/c (including Problems).

Unit-III: Bills of Exchange: Meaning of Bill – Features of Bill – Parties in the Bill – Discounting of Bill – Renewal of Bill – Entries in the Books of Drawer and Drawee (including Problems).

Unit-IV: Consignment Accounts: Consignment - Features - Proforma Invoice - Account Sales - Del-credere Commission - Accounting Treatment in the Books of Consigner and Consignee - Valuation of Closing Stock - Normal and Abnormal Losses (including Problems).

Unit-V: Joint Venture Accounts: Joint Venture - Features - Difference between Joint-Venture and Consignment – Accounting Procedure – Methods of Keeping Records–One Vendor Keeps the Accounts and Separate Set off Books Methods (including Problems).

Reference Books:

 Ranganatham G and Venkataramanaiah, Financial Accounting-II, S Chand Publications, New Delhi.

- 2. T. S. Reddy and A. Murthy **Financial Accounting**, Margham Publications.
- 3. R.L. Gupta & V.K. Gupta, **Principles and Practice of Accounting**, Sultan Chand.
- 4. SN Maheswari and SK Maheswari **Financial Accounting**, Vikas Publications.
- 5. S.P. Jain & K.L Narang, Accountancy-I, Kalyani Publishers.
- 6. Tulsan, Accountancy-I, Tata McGraw Hill Co.
- 7. V.K. Goyal, **Financial Accounting**, Excel Books
- 8. T.S. Grewal, **Introduction to Accountancy**, Sultan Chand & Co.
- 9. Haneef and Mukherjee, Accountancy-I, Tata McGraw Hill.
- 10. Arulanandam and Ramana, Advanced Accountancy, Himalaya Publishers.
- 11. S.N.Maheshwari & V.L.Maheswari, **Advanced Accountancy-I**, Vikas Publishers.
- 12. Prof E Chandraiah, **Financial Accounting**, Seven Hills International Publishers.

- **★** Quiz Programs
- **★** Problem Solving Exercises
- **★** Co-operative learning
- **★** Seminar
- ★ Group Discussions on problems relating to topics covered by syllabus
- ★ Reports on Proforma invoice and account sales
- ★ Visit a consignment and joint venture firms(Individual and Group)
- ★ Collection of proforma of bills and promissory notes
- ★ Examinations (Scheduled and surprise tests)
- ★ Any similar activities with imaginative thinking beyond the prescribed syllabus

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) I Year B Com (Gen & CA)– Semester – II

Course 2B: Business Economics

Learning Outcomes:

At the end of the course, the student will able to;

- Describe the nature of economics in dealing with the issues of scarcity of resources.
- Analyze supply and demand analysis and its impact on consumer behaviour.
- > Evaluate the factors, such as production and costs affecting firms behaviour.
- Recognize market failure and the role of government in dealing with those failures.
- ➤ Use economic analysis to evaluate controversial issues and policies.
- Apply economic models for managerial problems, identify their relationships, and formulate the decision making tools to be applied for business.

Syllabus

Unit-I: Introduction: Meaning and Definitions of Business Economics - Nature and Scope of Business Economics - Micro and Macro Economics and their Interface.

Unit-II: Demand Analysis: Meaning and Definition of Demand – Determinants to Demand – Demand Function -Law of Demand – Demand Curve – Exceptions to Law of Demand -Elasticity of Demand – Measurements of Price Elasticity of Demand

Unit – III: Production, Cost and Revenue Analysis: Concept of Production Function – Law of Variable Proportion -Law of Returns to Scale - Classification of Costs -Break Even Analysis - Advantages

Unit-IV: Market Structure: Concept of Market – Classification of Markets -Perfect Competition – Characteristics – Equilibrium Price -Monopoly – Characteristics – Equilibrium Under Monopoly.

Unit-V: National Income: Meaning – Definition – Measurements of National Income -Concepts of National Income -Components of National Income -Problems in Measuring National Income

References:

- 1. Business Economics -S. Sankaran, Margham Publications, Chennai.
- 2. Business Economics Kalyani Publications.
- 3. Business Economics Himalaya Publishing House.

- 4. Business Economics Aryasri and Murthy, Tata McGraw Hill.
- 5. Business Economics -H.L Ahuja, Sultan Chand & Sons
- 6. Principles of Economics -Mankiw, Cengage Publications
- 7. Fundamentals of Business Economics -Mithani, Himalaya Publishing House
- 8. Business Economics -A.V. R. Chary, Kalyani Publishers, Hyderabad.
- 9. Business Economics -Dr K Srinivasulu, Seven Hills International Publishers.

- **♦** Assignments
- ♦ Student Seminars
- ♦ Quiz, JAM
- ♦ Study Projects
- ♦ Group Discussion
- Graphs on Demand function and demand curves
- ♦ Learning about markets
- The oral and written examinations (Scheduled and surprise tests),
- Market Studies
- ♦ Individual and Group project reports,
- Annual talk on union and state budget
- ♦ Any similar activities with imaginative thinking beyond the prescribed syllabus

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

<u>Domain Subject: Commerce</u> Semester-wise Syllabus under CBCS

(w.e.f. 2020-21 Admitted Batch) I Year B Com (Gen)– Semester – II

Course 2C:Banking Theory and Practice

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understand the basic concepts of banks and functions of commercial banks.
- > Demonstrate an awareness of law and practice in a banking context.
- Engage in critical analysis of the practice of banking law.
- > Organize information as it relates to the regulation of banking products and services.
- > Critically examine the current scenario of Indian Banking system.
- Formulate the procedure for better service to the customers from various banking innovations.

Syllabus:

Unit-I: Introduction:

Meaning & Definition of Bank – Functions of Commercial Banks – Credit Creation with Examples - Kinds of Banks – Central Banking Vs. Commercial Banking.

Unit-II: Banking Systems:

Unit Banking, Branch Banking, Investment Banking - Innovations in Banking - E banking - Online and Offshore Banking, Internet Banking - Anywhere Banking - ATMs - RTGS- NEFT - Mobile Banking

Unit-III: Types of Banks:

Indigenous Banking - Cooperative Banks, Regional Rural Banks, SIDBI, NABARD - EXIM bank

Unit-IV: Banker and Customer:

Meaning and Definition of Banker and Customer – Types of Customers – General Relationship and Special Relationship between Banker and Customer - KYC Norms.

Unit-V: Collecting Banker and Paying Banker:

Concepts - Duties & Responsibilities of Collecting Banker – Holder for Value – Holder in Due Course – Statutory Protection to Collecting Banker - Responsibilities of Paying Banker - Payment Gateways.

Books for Reference:

- 1. Banking Theory: Law &Practice: K P M Sundram and V L Varsheney, Sultan Chand &Sons.
- 2. Banking Theory, Law and Practice: B. Santhanam; Margam Publications.

- 3. Banking Theory and Practice, Seven Hills International Publishers, Hyderabad.
- 4. Banking and Financial Systems: Aryasri, Tata McGraw-Hill Education India.
- 5. Introduction to Banking: Vijaya Raghavan, Excel books.
- 6. Indian Financial System: M.Y.Khan, McGraw Hill Education.
- 7. Banking Theory and Practice, Jagroop Singh, Kalyani Publishers.

- Debates
- **♦** Student Seminars
- Quiz Programmes
- Visit to Bank premises
- ♦ Guest Lecture by Banking Official
- Prepare a statement on periodical declarations of RBI like SLR, REPO etc
- Collection, display and Practicing of filling of different forms used in banks
- ♦ Survey on customers satisfaction of Banking services
- ♦ Know about KYC norms
- Talk on latest trends in banking industry
- ♦ Online Banking
- ♦ Individual and group project reports
- ♦ Current Affairs of Banking Sector
- ♦ Examinations (Scheduled and surprise tests)
- Any similar activities with imaginative thinking beyond the prescribed syllabus

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

<u>Domain Subject: Commerce</u> Semester-wise Syllabus under CBCS

(w.e.f. 2020-21 Admitted Batch) II Year B Com (Gen & CA)– Semester – III

Course 3A: Advanced Accounting

Learning Outcomes:

At the end of the course, the student will able to:

- ➤ Understand the concept of Non-profit organisations and its accounting process
- > Comprehend the concept of single-entry system and preparation of statement of affairs
- Familiarize with the legal formalities at the time of dissolution of the firm
- > Prepare financial statements for partnership firm on dissolution of the firm.
- Employ critical thinking skills to understand the difference between the dissolution of the firm and dissolution of partnership

Syllabus

Unit-I: **Accounting for Non Profit Organisations**: Non Profit Entities- Meaning - Features of Non-Profit Entities — Provisions as per Sec 8 - Accounting Process- Preparation of Accounting Records - Receipts and Payments Account- Income and Expenditure Account - Preparation of Balance Sheet (including problems).

Unit-II: Single Entry System: Features – Differences between Single Entry and Double Entry – Disadvantages of Single Entry- Ascertainment of Profit and Preparation of Statement of Affairs (including Problems).

Unit-III: Hire Purchase System: Features —Difference between Hire Purchase and Instalment Purchase Systems - Accounting Treatment in the Books of Hire Purchaser and Hire Vendor - Default and Repossession (including Problems).

Unit-IV: Partnership Accounts-I: Meaning – Partnership Deed - Fixed and Fluctuating Capitals-Accounting Treatment of Goodwill - Admission and Retirement of a Partner (including problems).

Unit-V: Partnership Accounts-II: Dissolution of a Partnership Firm – Application of Garner v/s Murray Rule in India – Insolvency of one or more Partners (including problems)..

References:

1. Advanced Accountancy: T S Reddy and A Murthy by Margham Publications.

- 2. Financial Accounting: SN Maheswari & SK Maheswari by Vikas Publications.
- 3. Principles and Practice of Accounting: R.L. Gupta & V.K. Gupta, Sultan Chand & Sons.
- 4. Advanced Accountancy: R.L.Gupta & Radhaswamy, Sultan Chand & Sons...
- 5. Advanced Accountancy (Vol-II): S.N.Maheshwari&V.L.Maheswari, Vikas publishers.
- 6. Advanced Accountancy: Dr. G. Yogeshwaran, Julia Allen PBP Publications.
- 7. Accountancy-III: Tulasian, Tata McGraw Hill Co.
- 8. Accountancy–III: S.P. Jain & K.L Narang, Kalyani Publishers.
- 9. Advanced Accounting (IPCC): D. G. Sharma, Tax Mann Publications.
- 10. Advanced Accounting: Prof B Amarnadh, Seven Hills International Publishers.
- 11. Advanced Accountancy: M Shrinivas& K Sreelatha Reddy, Himalaya Publishers.

- Quiz Programs
- Problem Solving exercises
- Co-operative learning
- Seminar
- Visit a single-entry firm, collect data and Creation of Trial Balance of the firm
- Visit Non-profit organization and collect financial statements
- Critical analysis of rate of interest on hire purchase schemes
- Visit a partnership firm and collect partnership deed
- Debate on Garner v/s Murray rule in India and outside India
- Group Discussions on problems relating to topics covered by syllabus
- Examinations (Scheduled and surprise tests) on all units

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

<u>Domain Subject: Commerce</u> Semester-wise Syllabus under CBCS

(w.e.f. 2020-21 Admitted Batch) II Year B Com (Gen & CA)– Semester – III

Course 3B: Business Statistics

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understand the importance of Statistics in real life
- Formulate complete, concise, and correct mathematical proofs.
- Frame problems using multiple mathematical and statistical tools, measuring relationships by using standard techniques.
- > Build and assess data-based models.
- Learn and apply the statistical tools in day life.
- > Create quantitative models to solve real world problems in appropriate contexts.

Syllabus:

Unit 1: Introduction to Statistics: Definition – Importance, Characteristics and Limitations of Statistics -Classification and Tabulation – Frequency Distribution Table -Diagrams and Graphic Presentation of Data (including problems)

Unit 2: Measures of Central Tendency: Types of Averages – Qualities of Good Average - Mean, Median, Mode, and Median based Averages-Geometric Mean – Harmonic Mean(including problems)

Unit 3: Measures of Dispersion: Meaning and Properties of Dispersion – Absolute and Relative Measures - Types of Dispersion-Range - Quartile Deviation (Semi – Inter Quartile Range) - Mean Deviation - Standard Deviation - Coefficient of Variation. (including problems)

Unit 4: Skewness and Kurtosis: Measures of Skewness: Absolute and Relative Measures-Coefficient of Skewness: Karl Pearson's, Bowley's and Kelly's - Kurtosis: Meso kurtosis, Platy kurtosis and Leptokurtosis (including problems)

Unit 5: Measures of Relation: Meaning and use of Correlation – Types of Correlation - Karlpearson's Correlation Coefficient - Probable Error-Spearman's Rank-Correlation (including problems)

Suggested Readings:

- 1. Business Statistics, Reddy C.R., Deep Publications.
- 2. Statistical Methods: Gupta S.P.Sultan Chand & Sons.
- 3. Statistics-Problems and Solutions: Kapoor V.K, Sultan Chand &Sons.
- 4. Fundamentals of Statistics: Elhance. D.N.
- 5. Business Statistics, Dr.P.R. Vittal, Margham Publications
- 6. Business Statistics, LS Agarwal, Kalyani Publications.
- 7. Statistics: Dr V Murali Krishna, Seven Hills International Publishers.
- 8. Fundamentals of Statistics: Gupta S.C. Sultan Chand &Sons.
- 9. Statistics-Theory, Methods and Applications: Sancheti, D.C. & Kapoor V.K.
- 10. Business Statistics: J.K. Sharma, Vikas Publishers.
- 11. Business Statistics: Bharat Jhunjhunwala, S Chand Publishers.
- 12. Business Statistics: S.L.Aggarval, S.L.Bhardwaj and K.Raghuveer, Kalyani Publishers.

- ♦ Student Seminars, Quiz
- ♦ Problem Solving Exercises
- ♦ Observe Live Population Clocks India and world
- ♦ Collection of statistical data of village/town, District, State, Nation
- ◆ Participate in Crop Cutting Experiments at villages
- ♦ Percentiles in CET exams
- ◆ Practice Statistical Functions in MS Excel
- ◆ Draw diagrams and Graphs in MS Excel
- ♦ Use statistical tools in real life like class/college results, local production etc
- Prepare questionnaire and schedule
- ♦ Application of averages in everyday life
- Examinations (Scheduled and surprise tests)
- Any similar activities with imaginative thinking beyond the prescribed syllabus

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch)

II Year B Com (Gen)—Semester – III

Course 3C: Marketing

Learning Outcomes:

At the end of the course, the student will able to;

- > Develop an idea about marketing and marketing environment.
- ➤ Understand the consumer behaviour and market segmentation process.
- > Comprehend the product life cycle and product line decisions.
- ➤ Know the process of packaging and labeling to attract the customers.
- > Formulate new marketing strategies for a specific new product.
- > Develop new product line and sales promotion techniques for a given product.
- > Design and develop new advertisements to given products.

Syllabus:

Unit-I: **Introduction:** Concepts of Marketing: Need, Wants and Demand - Marketing Concepts – Marketing Mix - 4 P's of Marketing – Marketing Environment.

Unit-II: **Consumer Behaviour and Market Segmentation:** Buying Decision Process – Stages – Buying Behaviour – Market Segmentation – Bases of Segmentation - Selecting Segments – Advantages of Segmentation.

Unit-III: Product Management: Product Classification – Levels of Product - Product Life Cycle - New Products, Product Mix and Product Line Decisions - Design, Branding, Packaging and Labelling.

Unit-IV: Pricing Decision: Factors Influencing Price – Determination of Price - Pricing Strategies: Skimming and Penetration Pricing.

Unit-V: Promotion and Distribution: Promotion Mix - Advertising - Sales promotion - Publicity – Public Relations - Personal Selling and Direct Marketing - Distribution Channels – Online Marketing

References:

- 1. Philip Kotler, Marketing Management, Prentice Hall of India.
- 2. Philip Kotler & Gary Armstrong, Principles of Marketing, Pearson Prentice Hall.

- 3. Stanton J. William & Charles Futrel, Fundamentals of Marketing, McGraw Hill.
- 4. V.S. Ramaswamy S. Nama Kumari, Marketing Management Planning, McMillan.
- 5. The Consumer Protection Act 1986 and Consumer Protection Act 2019.
- **6.** Dhruv Grewal and Michael Levy, Marketing, McGraw Hill Education.
- 7. Dr L Natarajan, Financial Markets, Margham Publications.
- **8.** Dr M Venkataramanaiah, Marketing, Seven Hill International Publishers.
- **9.** C N Sonanki, Marketing, Kalyani Publications.

- Quiz programs
- Seminars
- Practice of Terminology of Marketing
- Guest lectures on various topics by marketing agents,
- Observing consumer behaviour on field trips to local markets
- Visit a manufacturing industry/firm for product manufacturing process
- Showing Graphs on Pricing decisions
- Analyse the advertisements
- Product demonstration by the student
- Conducting the survey on middle man in marketing process
- Making a advertisement
- Examinations (Scheduled and surprise tests)

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) II Year B Com (Gen & CA)– Semester – IV

Course 4A: Corporate Accounting

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understand the Accounting treatment of Share Capital and aware of process of book building.
- ➤ Demonstrate the procedure for issue of bonus shares and buyback of shares.
- ➤ Comprehend the important provisions of Companies Act, 2013 and prepare final accounts of a company with Adjustments.
- > Participate in the preparation of consolidated accounts for a corporate group.
- ➤ Understand analysis of complex issues, formulation of well-reasoned arguments and reaching better conclusions.
- ➤ Communicate accounting policy choices with reference to relevant laws and accounting standards.

SYLLABUS:

Unit-I:

Accounting for Share Capital: Kinds of Shares – Types of Preference Shares – Issue of Shares at Par, Discount and Premium - Forfeiture and Reissue of Shares (including problems).

Unit-II:

Issue and Redemption of Debentures and Issue of Bonus Shares: Accounting Treatment for Debentures Issued and Repayable at Par, Discount and Premium -Issue of Bonus Shares - Buyback of Shares - (including problems).

Unit-III:

Valuation of Goodwill: Need and Methods - Average Profit Method, Super Profits Method - Capitalization Method and Annuity Method (Including problems).

Unit –IV:

Valuation Shares: Need for Valuation - Methods of Valuation - Net Assets Method, Yield Basis Method, Fair Value Method (including problems).

UNIT – V:

Company Final Accounts: Provisions of the Companies Act, 2013 - Preparation of Final Accounts – Adjustments Relating to Preparation of Final Accounts – Profit and Loss Account and Balance Sheet – (including problems with simple adjustments).

Reference Books:

1. Corporate Accounting – T.S Reddy and Murthy, Margham Publications, Chennai.

- 2. Advanced Accounts: M C Shukla, T S Grewal and S C Gupta, S Chand Publications
- 3. Corporate Accounting Haneef & Mukherji, Tata McGraw Hill Publications.
- 4. Corporate Accounting RL Gupta & Radha Swami, Sultan Chand & sons
- 5. Corporate Accounting P.C. Tulsian, S.Chand Publishers
- 6. Advanced Accountancy: Jain and Narang, Kalyani Publishers
- 7. Advanced Accountancy: R.L. Gupta and M.Radhaswamy, S Chand.
- 8. Advanced Accountancy: Chakraborthy, Vikas Publishers
- 9. Corporate Accounting: S.N. Maheswari, S.K. Maheswari, Vikas Publishing House.
- 10. Advanced Accounts: M.C. Shukla, T.S. Grewal, S.C. Gupta, S. Chand & Company
- 11. Corporate Accounting: Umamaheswara Rao, Kalyani Publishers
- 12. Corporate Accounting: Dr Chanda Srinivas, SevenHills International Publishers,
- 13. Advanced Accountancy: Arulanandam& Raman, Himalaya Publishing House.

- Assignments
- Problem Solving Exercises
- Collect and fill the share application form of a limited Company
- Collect Prospectus of a company and identify its salient features
- Collect annual report of a Company and List out its assets and Liabilities.
- Collect the annual reports of company and calculate the value of goodwill under different methods
- Power point presentations on types of shares and share capital
- Group Discussions on problems relating to topics covered by syllabus

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(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) II Year B Com (Gen & CA)– Semester – IV

Course 4B: Cost and Management Accounting

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understand various costing methods and management techniques.
- ➤ Apply Cost and Management accounting methods for both manufacturing and service industry.
- > Prepare cost sheet, quotations, and tenders to organization for different works.
- Analyze cost-volume-profit techniques to determine optimal managerial decisions.
- ➤ Compare and contrast the financial statements of firms and interpret the results.
- > Prepare analysis of various special decisions, using relevant management techniques.

SYLLABUS:

UNIT-I: Introduction:

Cost Accounting: Definition – Features – Objectives – Functions – Scope – Advantages and Limitations - Management Accounting: Features – Objectives – Functions – Elements of Cost - Preparation of Cost Sheet (including problems)

UNIT-II: Material and Labour Cost:

Techniques of Inventory Control – Valuation of Material Issues: FIFO - LIFO - Simple and Weighted Average Methods

Labour: Direct and Indirect Labour Cost – Methods of Payment of Wages- Incentive Schemes -Time Rate Method, Piece Rate Method, Halsey, Rowan Methods and Taylor Methods only(including problems)

UNIT-III: Job Costing and Batch Costing:

Definition and Features of Job Costing – Economic Batch Quantity (EBQ) – Preparation of Job Cost Sheet – Problems on Job Cost Sheet and Batch Costing(including problems)

UNIT-IV: Financial Statement Analysis and Interpretation:

Financial Statements - Features, Limitations. Need, Meaning, Objectives, and Process of Financial Statement Analysis - Comparative Analysis - Common Size Analysis and Trend Analysis (including problems)

UNIT-V: Marginal Costing:

Meaning and Features of Marginal Costing – Contribution –Profit Volume Ratio- Break Even Point – Margin of Safety – Estimation of Profit and Estimation of Sales(including problems)

References:

- 1. S.P. Jain and K.L. Narang Advanced Cost Accounting, Kalyani Publishers.
- 2. M.N. Arora A test book of Cost Accounting, Vikas Publishing House Pvt. Ltd.

- 3. S.P. Iyengar Cost Accounting, Sultan Chand & Sons.
- 4. Nigam & Sharma Cost Accounting Principles and Applications, S.Chand& Sons.
- 5. S.N. Maheswari– Principles of Management Accounting, Sultan Chand & Sons.
- 6. I.M.Pandey Management Accounting, Vikas Publishing House Pvt. Ltd.
- 7. Sharma & Shashi Gupta Management Accounting, Kalyani Publishers.
- 8. Murthy & Guruswamy Management Accounting, Tata McGraw Hill, New Delhi.
- 9. S.P. Gupta Management Accounting, S. Chand Publishing, New Delhi.
- 10. Umamaheswara Rao and Ranganath, Cost Accounting, Kalyani Publishers.
- 11. Dr V Murali Krishna Cost Accounting, Seven Hills International Publishers.

- ♦ Debate on methods of payments of wages
- **♦** Seminars
- ◆ Problem Solving Exercises
- Seminar on need and importance of financial statement analysis
- Graphs showing the breakeven point analysis
- ♦ Identification of elements of cost in services sector by Visiting any service firm
- ♦ Cost estimation for the making of a proposed product
- ♦ Listing of industries located in your area and methods of costing adopted by them
- ◆ Collection of financial statements of any two organization for two years and prepare a common Size Statements
- ♦ Collection of cost sheet and pro-forma of quotation
- Examinations (Scheduled and surprise tests)

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(General and Computer Applications)

Course Code:

Domain Subject: Commerce

Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) II Year B Com (Gen & CA)– Semester – IV

Course 4C : Income Tax

Learning Outcomes:

At the end of the course, the student will able to;

- Acquire the complete knowledge of the tax evasion, tax avoidance and tax planning.
- > Understand the provisions and compute income tax for various sources.
- > Grasp amendments made from time to time in Finance Act.
- > Compute total income and define tax complicacies and structure.
- ➤ Prepare and File IT returns of individual at his own.

Syllabus:

Unit-I: Introduction: Income Tax Act-1961 - Basic Concepts: Income, Person, Assessee - Assessment Year, Previous Year, Rates of Tax, Agricultural Income, Residential Status of Individual -Incidence of Tax – Incomes Exempt from Tax (theory only).

Unit-II: Income from Salaries: Basis of Charge, Tax Treatment of Different Types of Salaries Allowances, Perquisites, Profits in Lieu of Salary, Deductions from Salary Income, Computation of Salary Income (including problems).

Unit-Ill: Income from House Property and Profits and Gains from Business: Annual Value, Let-out/Self Occupied/Deemed to be Let-out house -Deductions from Annual Value - Computation of Income from House Property

Definition of Business and Profession – Procedure for Computation of Income from Business – Revenue and Capital Nature of Incomes and Expenses – Allowable Expenses – Expenses Expressly Disallowed – Computation (including problems).

Unit-IV: Income from Capital Gains - Income from Other Sources: Meaning of Capital Asset – Types – Procedure for Computation of Long-term and Short-term Capital Gains/Losses Meaning of Other Sources - General Incomes – Specific Incomes – Computation (including problems).

Unit-V: Computation of Total Income of an Individual: Deductions under Section 80 - Computation of Total Income (Simple problems).

Reference Books:

- 1. Dr. Vinod; K. Singhania; Direct Taxes Law and Practice, Taxman Publications
- 2. T. S. Reddy and Dr. Y. Hari Prasad Reddy Taxation, by Margham Publications
- 3. Premraj and Sreedhar, Income Tax, Hamsrala Publications
- 4. B.B. Lal Direct Taxes; Konark Publications

- **5.** Dr. Mehrotra and Dr. Goyal -Direct Taxes, Law and Practice, Sahitya Bhavan Publication.
- 6. Balachandran & Thothadri- Taxation Law and Practice, PHI Learning.
- 7. V.P. Gaur and D.B. Narang Income Tax, Kalyani Publications
- 8. Dr Y Kiranmayi Taxation, Jai Bharath Publishers
- 9. Income Tax, Seven Lecture Series, Himalaya Publications

- Seminar on different topics of Income tax
- Quiz programs
- Problem Solving Exercises
- Debate on Tax Evasion and Avoidance
- Practice of provisions of Taxation
- Visit a Tax firm
- Talk on Finance Bill at the time of Union Budget
- Guest lecture by Chartered Accountant
- Presentation of tax rates
- Practice of filing IT Returns online
- Group Discussions on problems relating to topics covered by syllabus
- Examinations (Scheduled and surprise tests)

PROGRAMME: THREE-YEAR B COM

(General and Computer Applications)

Course Code:

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Semester-wise Syllabus under CBCS (w.e.f. 2020-21 Admitted Batch) II Year B Com (Gen & CA)– Semester – IV

Course 4D: Business Law

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understand the legal environment of business and laws of business.
- ➤ Highlight the security aspects in the present cyber-crime scenario.
- Apply basic legal knowledge to business transactions.
- ➤ Understand the various provisions of Company Law.
- ➤ Engage critical thinking to predict outcomes and recommend appropriate action on issues relating to business associations and legal issues.
- ➤ Integrate concept of business law with foreign trade.

Syllabus:

Unit-I: Contract:

Meaning and Definition of Contract - Essential Elements of Valid Contract - Valid, Void and Voidable Contracts - Indian Contract Act, 1872

Unit-II: Offer, Acceptance and Consideration:

Definition of Valid Offer, Acceptance and Consideration - Essential Elements of a Valid Offer, Acceptance and Consideration.

Unit-Ill: Capacity of the Parties and Contingent Contract:

Rules Regarding to Minors Contracts - Rules Relating to Contingent Contracts - Different Modes of Discharge of Contracts - Rules Relating to Remedies to Breach of Contract.

Unit-IV: Sale of Goods Act 1930 and Consumer Protection Act 2019:

Contract of Sale - Sale and Agreement to Sell - Implied Conditions and Warranties - Rights of Unpaid Vendor- Definition of Consumer - Person - Goods - Service - Consumer Dispute - Consumer Protection Councils - Consumer Dispute Redressal Mechanism

Unit-V: Cyber Law:

Overview and Need for Cyber Law - Contract Procedures - Digital Signature - Safety Mechanisms.

References:

- 1. J. Jaysankar, Business Laws, Margham Publication. Chennai.
- 2. ND Kapoor, Business Laws, S Chand Publications.
- 3. Balachandram V, Business law, Tata McGraw Hill.
- 4. Tulsian, Business Law, Tata McGraw Hill.
- 5. Pillai Bhagavathi, Business Law, SChand Publications.

- 6. Business Law, Seven Hills Publishers, Hyderabad.
- 7. K C Garg, Business Law, Kalyani Publishers.

- ◆ Seminar on Basics of Indian Contract Act, 1872
- ♦ Quiz programs
- ♦ Co-operative learning
- ♦ Seminar on Cyber Law
- ♦ Group Discussions
- ♦ Debate on Offer, Agreement, and Contract
- ◆ Creation of Contract by abiding rules of Indian Contract Act,1872
- Making a sale by abiding rules of Sale of Goods Act, 1930
- ♦ Guest lecture by a Lawyer/Police officer
- Celebrating consumers day by creating awareness among the students
- ♦ Examinations (Scheduled and surprise tests)
- ◆ Any similar activities with imaginative thinking beyond the prescribed syllabus

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Course 4E: Auditing

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understanding the meaning and necessity of audit in modern era
- ➤ Comprehend the role of auditor in avoiding the corporate frauds
- > Identify the steps involved in performing audit process
- > Determine the appropriate audit report for a given audit situation
- Apply auditing practices to different types of business entities
- > Plan an audit by considering concepts of evidence, risk and materiality

SYLLABUS:

Unit-I: Introduction: Meaning — Objectives — Importance of Auditing — Characteristics — Book Keeping vs Auditing — Accounting vs Auditing — Role of Auditor in Checking Corporate Frauds.

Unit-II: Types of Audit: Based on Ownership, Time and Objective - Independent, Financial, Internal, Cost, Tax, Government, Secretarial Audits

Unit-III: Planning of Audit: Steps to be taken at the Commencement of a New Audit – Audit Programme - Audit Note Book – Audit Working Papers - Audit Evidence - Internal Check, Internal Audit and Internal Control.

Unit-IV: Vouching and Investigation: Definition and Importance of Vouching – Objectives of Vouching -Vouching of Cash and Trading Transactions – Investigation - Auditing vs. Investigation

Unit-V: Company Audit and Auditors Report: Auditor's Qualifications – Appointment and Reappointment – Rights, Duties, Liabilities and Disqualifications - Audit Report: Contents – Preparation - Relevant Provisions of Companies Act, 2013.

References:

- 1. S. Vengadamani, "Practical Auditing", Margham Publications, Chennai.
- 2. Ghatalia, "Principles of Auditing", Allied Publishers Pvt. Ltd., New Delhi.
- Pradeesh Kumar, Baldev Sachdeva & Jagwant Singh, "Auditing Theory and Practice, Kalyani Publications
- 4. N.D. Kapoor, "Auditing", S Chand, New Delhi.

- R.G. Saxena, "Principles and Practice of Auditing", Himalaya Publishing House New Delhi
- 6. Jagadesh Prakesh, "Principles and Practices of Auditing", Kalyani Publications
- 7. Kamal Gupta and Ashok Gupta, "Fundamentals of Auditing", Tata McGraw Hill
- 8. B.N. Tondan, "Practical Auditing", S.Chand, New Delhi.
- 9. K J Vijaya Lakshmi & A S Roopa, Auditing, Seven Hills International Publishers, Hyderabad

- Seminars
- Visit the audit firms
- Visit an audit firm, write about the procedure followed by them in Auditing the books
 of accounts of a firm.
- Guest lecture by an auditor
- Collect the information about types of audit conducted in any one Organization
- Collection of audit reports
- Group Discussions
- Draft an audit program.

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Course Code:

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Course 4F: Goods and Service Taxes

Learning Outcomes:

At the end of the course, the student will able to;

- ➤ Understand the basic principles underlying the Indirect Taxation Statutes.
- Examine the method of tax credit. Input and Output Tax credit and Cross U.tilisation of Input Tax Credit.
- ➤ Identify and analyze the procedural aspects under different applicable statutes related to GST.
- ➤ Compute the assessable value of transactions related to goods and services for levy and determination of duty liability.
- ➤ Develop various GST Returns and reports for business transactions in Tally.

Syllabus:

Unit I: Introduction: Overview of GST - Concepts -Taxes Subsumed under GST - Components of GST- GST Council- Advantages of GST-GST Registration.

Unit II: GST Principles – Vijay Kelkar Sha Committee Recommendations - Comprehensive Structure of GST Model in India: Single, Dual GST – GST Rates - Taxes Exempted from GST-Taxes and Duties outside the purview of GST- Taxation of Services

Unit-III: Tax Invoice - Bill of Supply- Transactions Covered under GST- Composition Scheme- Reverse Charge Mechanism - Composite Supply - Mixed Supply.

Unit-IV: Time of Supply of Goods & Services: Value of Supply - Input Tax Credit - Distribution of Credit - Matching of Input Tax Credit - Availability of Credit in Special Circumstances - Cross utilization of ITC between the Central GST and the State GST.

Unit-V:GST Returns: Regular Monthly Filing Returns-Composition Quarterly Filing Returns-GSTR-1, GSTR-2, GSTR 2A, GSTR-3, , GSTR 3B - Annual Returns GSTR-9, GSTR 9A, GSTR 9B& GSTR 9C - Records to be Maintained under GST

References:

- 1. T. S. Reddy and Dr. Y. Hari Prasad Reddy, Business Taxation (Goods and Services Taxes), Margham Publications.
- 2. Taxmann's Basics of GST.
- 3. Taxmann's GST: A practical Approach.
- **4.** Theory & Practice of GST, Srivathsala, Himalaya Publishing House.

- 5. Goods and Services Tax in India Notifications on different dates.
- 6. GST Bill 2012.
- 7. Background Material on Model GST Law, Sahitya Bhawan Publications.
- 8. The Central Goods and Services Tax Act, 2017, No. 12 of 2017 Published by Authority,
- 9. Ministry of Law and Justice, New Delhi, the 12thApril, 2017.
- 10. Theory & Practice of GST: Dr. Ravi M.N, BPB Publications.

- Seminars
- Show the flow chart of GST Suvidha Provider (GST).
- Practice of Terminology of Goods and Service Tax
- Prepare chart showing rates of GST
- Follow GST Council meeting updates regularly
- Creation of GST Vouchers and Tax invoices
- Visit a Tax firm (Individual and Group)
- Guest lecture by GST official
- Prepare Tax invoice under the GST Act.
- Practice on how to file a Returns
- Debate on Single GS, Dual GST
- Group Discussions on Goods and Services outside the Purview of GST

Recommended Format for Question Paper

for Courses 1A, 2A, 3A, 3B, 4A, 4B, 4C

Time: 3 Hours] [Max. Marks: 75

Section-A

[5X5=25]

Answer any **FIVE** of the following questions. (at least 4 problems must be given)

1 Contents of **Unit-I**

2 Contents of Unit-II 3 Contents of **Unit-III** Contents of Unit-IV 4 Contents of Unit-V 5 6 Contents of Unit-I to Unit V 7 Contents of Unit-I to Unit V Contents of Unit-I to Unit V 8 **Section-B** [5X10=50] Answer **FIVE** questions Contents of **Unit-I**(Theory/Problem) 9 a (OR) 9 b Contents of **Unit-I**(Problem) 10 a Contents of **Unit-II**(Theory/Problem) (OR) 10 b Contents of **Unit-II**(Problem) 11 a Contents of **Unit-III**(Theory/Problem) (OR) 11 b Contents of **Unit-III**(Problem) 12 a Contents of **Unit-IV**(Theory/Problem) (OR) 12 b Contents of **Unit-IV**(Problem) 13 a Contents of **Unit-V**(Theory/Problem)

13 b Contents of **Unit-V**(Problem)

Recommended Format for Question Paper

for Courses 1B, 1C, 2B, 2C, 3C, 4D, 4E,4F

Time: 3 Hours] [Max. Marks: 75

Section-A

[5X5=25]

Answer any **FIVE** of the following questions.

2	Contents of Unit-II						
3	Contents of Unit-III						
4	Contents of Unit-IV						
5	Contents of Unit-V						
6	Contents of Unit-I to Unit V						
7	Contents of Unit-I to Unit V						
8	Contents of Unit-I to Unit V						
	Section-B Answer FIVE questions	[5X10=50]					
9 a	Contents of Unit-I (OR)						
9 b	Contents of Unit-I						
10 a	Contents of Unit-II (OR)						
10 b	Contents of Unit-II						
11 a	Contents of Unit-III (OR)						
11 b	Contents of Unit-III						
12 a	Contents of Unit-IV (OR)						
12 b	Contents of Unit-IV						
13 a	Contents of Unit-V (OR)						
13 b	Contents of Unit-V						

Contents of Unit-I

1